

Success Story



Client Solutions Implement SAP ERP Solution to Support Irish Food Manufacturer Achieve Business Requirements and Expansion Plans

The Challenge

In 2013 Silver Pail Dairy was expanding its output and sales as part of its long term business plan. Silver Pail operates to global food standards and fully conforms with all appropriate food safety legislation. It maintains accredited HACCP and Quality Assurance Standards which ensures food safety and full product traceability. These factors created pre-requisites for the type of ERP system to be deployed by the firm, as the solution would be required to maintain these standards, while providing capability and flexibility to enhance processes and build for the future.

The Solution

Following a rigorous selection process, the decision was made by Silver Pail to implement SAP Business All-In-One. Client Solutions were chosen to manage the project based on our expert knowledge and successful track record delivering ERP projects.

The Result

Client Solutions worked closely with Silver Pail to understand business needs and make recommendations to support its strategy. The result was an ERP solution that allowed Silver Pail to effectively manage all aspects of its business from sales, inventory/ warehouse management, production, shipping, quality, billing and finance. The new ERP system immediately gave greater visibility of the business and enhanced decision making due to real-time reporting.

"Client Solutions provided Silver Pail with a solution that met the complex requirements of the business as well as providing the platform for continued growth."

Thea Murphy (Managing Director)

"The increased challenges and demands in operating in the retail and foodservice market meant that the requirement for an ERP system was a must. The real time visibility of inventory levels, production and a powerful sales reporting tool have given us immediate wins and provide the platform through enabling enhanced decision-making to meet our business strategies."

Thea Murphy (Managing Director)



About Silver Pail

- Founded in 1978
- Manufactures of quality ice cream and frozen desserts for foodservice and Retail Customers
- Processes 30 million litres of milk annually, exports globally

Get in touch

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