

Success Story



Client Solutions Successfully Implement SAP ERP Solution to Support Irish Life Science Firm in Ambitious Expansion Plan

The Challenge

In 2009 EirGen Pharma identified the need for a new ERP solution to support its ambitious expansion plan. The Irish pharmaceutical industry is highly regulated; firms are required to adhere to specific legal and compliance requirements. This had implications for EirGen's ERP solution choice. The system would need to be responsive, robust and have the ability to handle the exacting conditions of this specialist industry.

The Solution

Following a rigorous selection process, the decision was made by EirGen to implement SAP Business All In One. Client Solutions were chosen to manage the project based on our expert knowledge and successful track record of working with life science organisations.

The Result

Client Solutions worked with Eirgen to understand business needs and make recommendations to support its strategy. The result was an ERP solution that allowed EirGen to effectively manage a number of departments, including financial accounting, sales and distribution, materials management (including quality control) via one single system. This enhanced decision making and productivity, while also satisfying compliance and regulatory validation pre-requisites.

The new ERP system also assisted EirGen in managing operations for over 40 clients, as well as two contract manufacturing sites in Malta and Greece. The solution continues to support the needs of the firm as it grows. Patsy Carney, Chief Executive, EirGen Pharma said: "Looking back, I suppose that we made a significant investment for a company of our size. But it was definitely the right thing to do when the tidal wave of commercial launches came, because it meant we weren't scrambling to keep up with regulatory and compliance considerations at a time when we were concentrating on growth".

"Client Solutions provided EirGen with a well project- managed implementation, combined with good support post go-live."

Patsy Carney (Chief Executive)



About EirGen

- Irish life sciences firm founded in 2005
- World leader in development, registration, manufacture and high-potency pharma products to global markets.
- Exports to 40+ companies worldwide



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Get in touch

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